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#### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING J		AND ENDING	December 31, 2002
	MM/DD/YY		MVI\DO\AA
A. REG	ISTRANT IDENTIF	ICATION	·
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
Robotti & Company, Incorporated ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O.	Box No.)	FIRM ID. NO.
52 Vanderbilt Avenue		2011 110.7	
	(No. and Street)		
New York	. NY		10017-3808
(City)	(State)	•	(Zip Code)
B. ACC	OUNTANT IDENTI	FICATION	
B. ACC	OUNTANT IDENTI	FICATION	
NDEPENDENT PUBLIC ACCOUNTANT WE	nose opinion is contained	in this Report*	
TODMAN & CO., CPAs, P.C.	— if individual, state last, first, m	iddle seed	
·			
120 Broadway (Address)	New York (Civ)	NY (State)	PROCESSED 27 Cal
CHECK ONE:			MAY 15 2003
☐ Certified Public Accountant☐ Public Accountant	· · · · · · · · · · · · · · · · · · ·	- <i>f</i>	THOMSON FINANCIAL
Accountant not resident in United S			· .
	FOR OFFICIAL USE ONL	<u>Y</u>	
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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-S(e)(2).

#### OATH OR AFFIRMATION

Robert Robotti	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statem	
Robotti & Company, Incorporated	, as of
	. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any pro-	prietary interest in any account classified soley as that of
a customer, except as follows:	
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	Imanure
A = 0.000	Titie
March 211	
Notary Public 13/03	
Locary Limite	Daniel DePalma
	No. 01 DE5024985
	Qualified in Massau Court
This report** contains (check all applicable boxes):	Certificate Filed In New York County Commission Expires March 21, 20
(a) Facing page. (b) Statement of Financial Condition.	21, 20
(c) Statement of Income (Loss).	•
(d) Statement of Changes in Financial Condition.	l ou Falo Benedicarle Canical
☐ (e) Statement of Changes in Stockholders' Equity or Partners'☐ (f) Statement of Changes in Liabilities Subordinated to Claim	of Sole Proprietor's Capital.
(g) Computation of Net Capital	· .
(h) Computation for Determination of Reserve Requirements	Pursuant to Rule 15c3-3.
☐ (i) Information Relating to the Possession or control Required ☐ (i) A Reconciliation, including appropriate explanation, of the	ments Under Rule 1363-3.  • Computation of Net Capital Under Rule 1563-1 and the
Computation for Determination of the Reserve Requireme	mis Under Exhibit A of Rule 1300-3.
(k) A Reconciliation between the audited and unaudited Statemen	ents of Financial Condition with respect to methods of con-
solidation.	
(I) An Oath or Affirmation.  (III) (III) An Oath or Affirmation.  (IIII) (III) An Oath or Affirmation.	•
(iii) A report describing any material inadequacies found to exist (	or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# ROBOTTI & COMPANY, INCORPORATED STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

Member AICPA Division for CPA Firms Private Companies Practice Section SEC Practice Section

Representation in Principal Cities Worldwide

### TODMAN & CO., CPAS, P.C.

Certified Public Accountants and Business Consultants -An Affiliate of TRIEN ROSENBERG

120 Broadway New York, NY 10271 TEL. (212) 962-5930 FAX (212) 385-0215

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#### INDEPENDENT AUDITORS' REPORT

To Officers and Directors of Robotti & Company, Incorporated 52 Vanderbilt Avenue New York, NY 10017

We have audited the accompanying statement of financial condition of Robotti & Company, Incorporated (the "Company") as of December 31, 2002, and for the year then ended. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with U. S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Robotti & Company, Incorporated as of December 31, 2002, in conformity with U. S. generally accepted accounting principles.

New York, New York January 27, 2003

## ROBOTTI & COMPANY, INCORPORATED STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

#### **ASSETS**

Cash Receivable from clearing broker-dealer Securities owned, at market value: Trading	\$	127,101 639,288 392,928
Investments Furniture, equipment and leasehold improvements (net of accumulated depreciation and amortization of \$172,362) Other assets		867,795 88,462 25,776
Total assets	<u>\$</u>	2,141,350
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities Accounts payable and accrued expenses Accrued salaries and commissions Income taxes payable  Total liabilities	\$	105,908 254,154 18,392 378,454
Commitment		
Stockholders' equity Common stock - \$.01 par value Authorized: 1,000,000 shares Issued and outstanding: 175,000 shares Additional paid-in capital Retained earnings		1,750 143,250 1,617,896
Total stockholders' equity		1,762,896
Total liabilities and stockholders' equity	<u>\$</u>	<u>2,141,350</u>

The accompanying notes are an integral part of these financial statements.

### ROBOTTI & COMPANY, INCORPORATED NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2002

#### Note 1 - Nature of Business and Summary of Significant Accounting Policies

#### (a) Nature of Business

Robotti & Company, Incorporated (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and is a member of the National Association of Securities Dealers, Inc. (the "NASD"). As a securities broker-dealer, the Company engages in several classes of services including principal transactions and agency transactions. The Company operates under the provisions of Paragraph (k)(2)(ii) of rule 15c3-3 of the SEC and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k)(2)(ii) provide that the Company clears all transactions on behalf of customers on a fully-disclosed basis with a clearing broker-dealer, and promptly transmits all customer funds and securities to the clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker-dealer.

#### (b) Securities Transactions

Securities transactions and the related revenues and expenses are recorded on a settlement date basis. Securities owned or sold, not yet purchased by the Company, are valued at market and the resulting unrealized gains or losses are reflected in income. There is no material difference between the trade date and settlement date.

#### (c) Depreciation and Amortization

Furniture, equipment and leasehold improvements are carried at cost, less accumulated depreciation and amortization. Depreciation and amortization are computed on the straight-line method over their estimated useful lives.

#### (d) Income Taxes

The Company files its tax returns under subchapter S of the Internal Revenue Code and as a Small Business Corporation under New York State Corporate Franchise Tax laws. Accordingly, no provision has been made for federal taxes, except for city income taxes since the net income of the Company is to be included in the tax returns of the individual stockholders.

New York City tax law does not recognize "S" Corporation status.

The income tax provision and income taxes payable include approximately \$2,500, representing deferred income taxes related to unrealized gains on investments at December 31, 2002.

#### ROBOTTI & COMPANY, INCORPORATED

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2002

#### Note 1 - Nature of Business and Summary of Significant Accounting Policies (Continued)

#### (e) Use of Estimates

The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### (f) Investment Advisory Fees

Investment advisory fees are received quarterly, but are recognized as earned on a monthly basis over the term of the contract.

#### Note 2 - Securities Owned

Securities owned consist of trading and investments securities at market values at December 31, 2002, as follows:

Obligations of U.S. government		\$	99,951
Corporate bonds			1,413
Corporate stocks			1,159,359
		•	1 260 723

#### Note 3 - Commitment

The Company leases office space under an agreement expiring on May 31, 2005.

Future minimum annual lease payments under the lease are as follows:

Year	<u> </u>
2003	\$ 131,908
2004	136,250
2005	58,422
•	
	\$ 326,580

#### Note 4 - Related Party Transactions

Insurance brokerage services are provided by a company owned by a member of an officer's family. Total insurance premiums paid to that related party totaled \$1,475 for the year ended December 31, 2002.

#### ROBOTTI & COMPANY, INCORPORATED

NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2002

#### Note 5 - Net Capital Requirements

As a registered broker-dealer and member of the NASD, the Company is subject to the SEC's Uniform Net Capital Rule 15c3-1. This rule requires that the Company maintain minimum net capital, the greater of \$100,000, of one fifteenth of aggregate indebtedness, as defined, or \$2,500 for each security in which the Company makes a market for which the market value exceeds \$5, plus \$1,000 for each security in which the Company makes a market for which the market value is \$5 or less, but not to exceed \$1,000,000. At December 31, 2002, the Company had net capital of \$1,371,608, which exceeded requirements of \$100,000 by \$1,271,608. The capital ratio as computed is 28% with a maximum allowance of 1500%.

#### Note 6 - Financial Instruments With Off-Balance-Sheet Credit Risk

As a securities broker-dealer, the Company is engaged in buying and selling securities for a diverse group of institutional and individual investors. The Company's transactions are collateralized and are executed with and on behalf of banks, brokers and dealers, and other financial institutions. The Company introduces these transactions for clearance to another broker-dealer on a fully-disclosed basis.

The Company's exposure to credit risk associated with nonperformance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair customers' ability to satisfy their obligations to the Company and the Company's ability to liquidate the collateral at an amount equal to the original contracted amount. The agreement between the Company and its clearing broker-dealer provides that the Company is obligated to assume any exposure related to such nonperformance by its customers. The Company seeks to control the aforementioned risks by requiring customers to maintain margin collateral in compliance with various regulatory requirements and the clearing broker-dealer's internal guidelines. The Company monitors its customer activity by reviewing information it receives from its clearing broker-dealer on a daily basis, and requiring customers to deposit additional collateral, or reduce positions, when necessary.

#### Note 7 - Employee Benefit Plan

The Company has adopted a savings incentive match plan for employees (simple plan). Under the plan's nonelective contribution option, the Company's contribution for the year ended December 31, 2002 totaled \$21,180, representing two percent of qualified wages of all employees earning at least \$5,000 up to a maximum of \$200,000 during the year.

A copy of the Company's Statement of Financial Condition, as of December 31, 2002, pursuant to SEC rule 17a-5, is available for inspection at the Company's main office and at the regional office of the SEC.